Chesterfield cyber security firm strengthens partner network with new Worldpay introducer arrangement

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Kevin Walker June 6, 2026

The arrangement forms part of Black Swan's wider approach to partnership working. Chesterfield-based Black Swan Cyber Security Solutions has become a Worldpay introducer, allowing the firm to introduce UK small businesses to Worldpay if they are reviewing card machines, online payments, phone payments or other payment processing options.

The arrangement forms part of Black Swan's wider approach to partnership working. The company already works with and supports trusted advisers, including accountants, insurance brokers and professional service firms, where cyber security, fraud awareness, client trust, insurance readiness and business resilience increasingly overlap.

Black Swan Cyber Security Solutions supports small businesses, schools, care providers, charities, parish councils and professional organisations across Chesterfield, Derbyshire, South Yorkshire and the wider UK.

Kevin Walker, founder of Black Swan Cyber Security Solutions, said: “Small businesses do not look at risk in neat little boxes. They might speak to their accountant about cash flow, their insurance broker about cyber insurance, their IT provider about Microsoft 365, and their payment provider about card machines or online payments.

“In the real world, those conversations often connect. Fraud, scams, payments, cyber security, supplier checks and customer trust are all part of the same bigger picture.

“That is why partnership working matters to us. We want to build sensible relationships with accountants, insurers, brokers, payment providers and other professional advisers who support the same types of businesses we care about.”

The new Worldpay introducer arrangement means Black Swan Cyber Security Solutions can refer businesses to Worldpay where payment services are already being reviewed.

Kevin said the partnership does not change Black Swan’s core cyber security focus: “We are not becoming a payment provider, and we are not here to pressure anyone into switching. If a business is happy with its current payment setup, there may be nothing to do.

“If they are already reviewing how they take payments, we can make an introduction to Worldpay so their team can have the right conversation.

“For us, this sits naturally alongside our wider work around cyber security, fraud awareness, scam prevention, supply chain risk and practical business resilience.”

Black Swan Cyber Security Solutions has built its reputation on plain-English advice for smaller organisations that do not always have in-house technical teams. Its services include managed endpoint protection, Microsoft 365 security, email security, cloud backup, Cyber Essentials support, cyber insurance readiness, fraud awareness and supply chain cyber security guidance.

The company is also actively looking to build relationships with other trusted advisers who support small businesses and local organisations.

Kevin added: “Accountants, insurance brokers and professional service firms are often the first people small businesses turn to when something feels complicated or risky.

“We can support those advisers by helping their clients understand cyber security, cyber insurance questions, scams, payment fraud, supplier risk and the practical steps that reduce exposure.

“We are always open to partnership suggestions. If another business thinks there could be a good fit with Black Swan Cyber Security Solutions, we would be happy to have that conversation.”

The company says the Worldpay arrangement also reflects a wider shift in how smaller businesses need support. Cyber security, fraud, payments, supplier checks and insurance are no longer separate conversations. A fake invoice, compromised email account, weak supplier process or payment disruption can all affect cash flow, trust and the ability to keep trading.

Through the introducer arrangement, businesses can contact Black Swan Cyber Security Solutions using the dedicated Worldpay enquiry form on its website. Worldpay can then speak to the business directly about suitable payment options.

Black Swan Cyber Security Solutions may receive a referral payment from Worldpay if a business becomes a Worldpay customer following an introduction.

Kevin said: “Transparency matters. If we may earn a referral payment, we will say so. Small businesses deserve straight talking.

“Our job is to help people make sensible next steps, whether that is strengthening cyber security, improving scam awareness, reviewing supplier risk or making a useful introduction.”